

THE AUTO AUCTION GUIDE

YOUR SCOTTSDALE ROAD MAP



LADIES AND GENTS, START YOUR ENGINES!

Cars from around the world are cruising into town for the Scottsdale Auto Auctions, all of which take place January 13 - 21, 2018. This auto extravaganza is a nine-day series of individual events, each one designed to rev up collector novices and aficionados alike. Just remember to plan a little extra time to play

a round of golf or lounge at one of our luxurious resorts. Heck, with our warm winter weather, you could even sit poolside or enjoy a leisurely al fresco meal. And when you're ready to hit the road for Scottsdale, take this guide along with you. It's the perfect passenger.

BARRETT-JACKSON COLLECTOR CAR AUCTION



Dates January 13-21, 2018
Tickets \$10 – \$190
Location WestWorld of Scottsdale
16601 N. Pima Road
Scottsdale, AZ 85260
Contact Barrett-Jackson.com
480.421.6694

HISTORY & OVERVIEW

Like most genius ideas, Barrett-Jackson Collector Car Auction was created out of necessity. In the 1960s, Tom Barrett was looking to sell his 1933 Cadillac V16 Town Car and Russ Jackson was looking to buy it. Ironically, the two never struck a deal but the failed transaction did lay the groundwork for what is today known as “The World’s Greatest Collector Car Auction.”®

Approximately 250,000 collectors and enthusiasts flock to Scottsdale each year to see more than 1,000 of the most unique automobiles on the auction block. You can still enjoy the action even if you don’t plan on making a big purchase. Barrett-Jackson draws just as much attention with its lifestyle experience, which features fine art, fashion and gourmet cuisine.

SCHEDULE

PREVIEW

January 13 - 14, 8 a.m.

OPENING NIGHT GALA

January 14, 7 p.m. - 11 p.m.

AUCTION

January 15-21, 2018. Starts at 8 a.m. daily

2017 HIGHLIGHTS

- In 2017, Scottsdale sales totaled \$102.5 million and the auction raised more than \$2.2 million for charity.
- Barrett Jackson consigned 1,719 vehicles, the most in the company’s 46 year history.
- The auction set 40 world auction sale records, including the sale of Kindig-It Designs 1965 Volkswagen Type II Window Deluxe Bus that sold for \$302,500.
- The Charlie Thomas Collection, featuring 146 vehicles, sold for a total of just over \$1.7 million.
- More than 1,800 automobilia pieces sold for more than \$2.5 million.



Photos courtesy of Barrett-Jackson Collector Car Auction

RUSSO AND STEELE COLLECTOR AUTOMOBILE AUCTIONS



RUSSO AND STEELE COLLECTOR AUTOMOBILE AUCTIONS

Dates January 17-21, 2018

Tickets \$20 – \$30

Location Salt River Fields at Talking Stick, 7555 N. Pima Road Scottsdale, AZ 85258

Contact RussoandSteele.com
602.252.2697

HISTORY & OVERVIEW

As one of the nation's premier collector car auction houses, Russo and Steele specializes in European sports cars, American muscle cars, and hot rods and customs. Russo and Steele continues to innovate, set new records and attract a worldwide audience. Created by enthusiasts for enthusiasts, Russo and Steele's auction-in-the-round format puts buyers right on the floor alongside the cars. All event attendees have access to the exciting yet intimate auction block area.

Russo and Steele's intimate and high-energy atmosphere is something the event's founders, husband-and-wife duo Drew and Josephine Alcazar, worked hard to create. Not ones to follow the conventional car auction system, the couple bucked tradition when they named the event – Russo for the European sports car Russo Rubino and Steele to represent the "Detroit Iron" of American muscle cars.

SCHEDULE

PREVIEW

January 17, 9 a.m. - 5 p.m.

AUCTION

Gates open daily at 9 a.m.

January 18-20, auction begins at 12 p.m.

January 21, auction begins at 11 a.m.



Photos courtesy of Russo and Steele Collector Car Auction

2017 HIGHLIGHTS

- Russo and Steele sales reached \$22.1 million across 780 lots in 2017.
- The 2017 auction had an impressive sell-through rate of 78%.
- High bids included a 1954 Mercedes Benz 300 S Cabriolet A for \$423,500; a 1973 Ferrari Dino 246 GT Spyder for \$379,500; and a 1969 Ford Mustang Boss 429 for \$335,500.

GOODING & COMPANY



Dates January 17-20, 2018

Tickets \$40 – \$100

Location Scottsdale Fashion Square
4700 E. Camelback Road
Scottsdale, AZ 85251

Contact GoodingCo.com
310.899.1960

HISTORY & OVERVIEW

Gooding & Company is for the serious collector – fine antiques, classic autos, and sports and racing cars are all in the lineup. The event's discerning auto specialists travel the world to create a top-of-category auction fleet that you won't find anywhere else. At a Gooding & Company, it's all about refined excellence.

As a result, it should come as no surprise to know Gooding & Company has set world auction records in nearly every category and marque it has offered at an auction. In 2017, the most notable sale was the original 1925 Bugatti Type 35 Grand Prix, which sold for a world-record price of \$3,300,000.

SCHEDULE

PREVIEW

January 17-20, gates open at 9 a.m. daily

AUCTION

January 19-20, begins at 11 a.m.



2017 HIGHLIGHTS

- Scottsdale auction totaled more than \$33 million in sales.
- Top sales included a 1965 Ferrari 500 Superfast for \$2,915,000, a 1932 Alfa Romeo 6C 1750 Series V Grand Sport Roadster for \$1,595,000, and a 2011 Ferrari 599 SA Aperta for \$1,485,000.
- Cars like the three-owner 1925 Bugatti are rarely seen at auction and may not come up for sale again for decades.



Photos courtesy of Gooding & Company Collector Car Auction

THE BONHAMS SCOTTSDALE AUCTION



Bonhams

Dates January 16-18, 2018

Tickets \$20 (admits one person into preview and auction days); \$100 (admits two people into preview and auction days)

Location Westin Kierland Resort & Spa
6902 E. Greenway Parkway
Scottsdale, AZ 85254

Contact Bonhams.com | 415-391-4000

HISTORY & OVERVIEW

This event is recognized worldwide as a true international auction house. The 2018 Scottsdale Auction promises another great offering and distinct selection of the best sports and GT cars, coach-built wonders, grand touring cars, and American classics.

Bonham's is world-renowned for its exquisite breadth of selection, from veteran motor coaches, luxury tourers and barn-find automobiles to sports and racing cars. The 2017 Scottsdale auction saw throngs of people grace the green lawns and auction tent to view an impressive and diverse selection of hand-picked cars cross the auction block.

SCHEDULE

PREVIEW

January 16-17, 9 a.m. - 6 p.m.

AUCTION

January 18, 11 a.m.

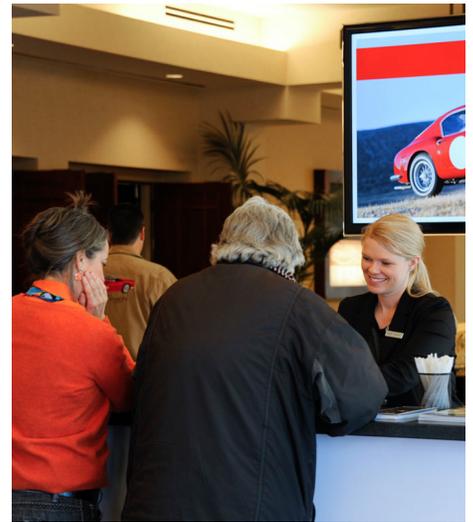


Photos courtesy of Bonhams

2017 HIGHLIGHTS

- One of the most notable sales was the 1963 Jaguar E-Type Lightweight Competition, which sold for \$7,370,000.
- The 1952 Ferrari 340 America Spider Competizione Design by Vignale, another hot ticket to cross the block, sold for \$6,380,000.

RM SOTHEBY'S



Dates January 17-19, 2018

Tickets No cost for the preview, which is open to the public

Location Arizona Biltmore Resort & Spa
2400 E. Missouri Avenue
Phoenix, AZ 85016

Contact RMSothebys.com
519-352-4575

HISTORY & OVERVIEW

Rob Myers and partners started RM Sotheby's Auctions in 1991, laying the groundwork for one of the world's largest auction houses with investment-quality cars. His passion for collecting and restoring old autos began in his childhood and is a family affair, inspired by his father's own affinity for the same trade. In 2015, RM Auctions formed a strategic partnership with Sotheby's, creating a company that can handle the sale of any car or collection.

To date, RM Sotheby's has sold hundreds of million-dollar automobiles with an average 95 percent sales rate. A major player in private and estate collection sales, RM Sotheby's markets and catalogues for diverse clients like Formula One Racing CEO Bernie Ecclestone and former Ford Motor Company Director Michael Dingman, among others. RM Sotheby's rolled into Arizona in 2000, selling nearly \$7 million worth of autos in just four hours! Sales have grown exponentially since the first auction was held in Arizona and numbers have soared in recent years.

SCHEDULE

PREVIEW

January 17, 10 a.m. - 8 p.m.

AUCTION

January 18-19, auction begins at 5 p.m.
Gates open daily at 10 a.m.



Photos courtesy of RM Auctions

2017 HIGHLIGHTS

- RM Sotheby's ushered in 2017 with another strong performance, generating \$53,772,775 in total sales and selling 89% of its lots.
- Among the 141 lots sold, the top seller was the one-off, owner-commissioned 1939 Mercedes-Benz 540 K Special Roadster, which sold for \$6,600,000.
- One of just 20 built, the 1969 Ferrari 365 GTS Surpassed its pre-sale estimate and sold for \$3,602,500.

AUTO AUCTION LOCATIONS



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| <ul style="list-style-type: none"> 1 Barrett-Jackson Collector Car Auction 2 Russo and Steele Collector Automobile Auction 3 Gooding & Company Collector Car Auction 4 The Bonhams Scottsdale Auction 5 RM Sotheby's Auctions | <ul style="list-style-type: none"> 1 Arizona Biltmore 2 BEST WESTERN PLUS Sundial 3 Embassy Suites Scottsdale 4 Fairmont Scottsdale Princess 5 Hampton Inn & Suites Scottsdale Riverwalk 6 Hilton Garden Inn Scottsdale North Perimeter 7 Hotel Valley Ho 8 Hyatt Place Scottsdale Old Town | <ul style="list-style-type: none"> 9 The Phoenician 10 Residence Inn by Marriott Scottsdale North 11 Royal Palms Resort and Spa 12 The Scott Resort and Spa 13 Scottsdale Marriott at McDowell Mountains 14 Talking Stick Resort 15 W Scottsdale Hotel & Residences 16 The Westin Kierland Resort & Spa |
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