SCOTTSDALE EVENTS

Updated Nov. 19, 2018

(Unless otherwise noted, all statistics provided by event producers)

ARIZONA BIKE WEEK (April)

Previous event statistics:

- <u>2017:</u> 75,000 attendees¹
- <u>2016:</u> 66,565 attendees²

ARIZONA SUN CIRCUIT QUARTER HORSE SHOW (March)

Previous event statistics:

- <u>2018:</u> Approximately 65,000 attendees
- <u>2017:</u> Approximately 70,000 attendees
- <u>2016:</u> Approximately 65,000 attendees

AZCENTRAL WINE & FOOD EXPERIENCE (November)

Previous event statistics:

- <u>2017:</u>
 - o 13 percent of attendees were from out of state, primarily California, Colorado and Illinois
 - o 70 percent of those out-of-state attendees came to Scottsdale specifically for the event

BARRETT-JACKSON COLLECTOR CAR AUCTION (January)

General statistics:

- State Economic Impact: \$167.8 million
- Tax Revenue: \$6 million for the state; \$2 million for Scottsdale³

Previous event statistics:

- <u>2018:</u> 325,000 attendees; 1,721 cars auctioned for \$106.million⁴
- 2017: 320,000 attendees; 1,719 cars auctioned for 102 million⁵
- 2016: 350,000 attendees; 1,469 cars auctioned for \$102 million⁶

BENTLEY SCOTTSDALE POLO CHAMPIONSHIPS: HORSES AND HORSEPOWER (November)

Previous event statistics:

- <u>2017:</u> 13,129 attendees
- <u>2016:</u> 11,346 attendees

¹ City of Scottsdale Tourism Development Commission agenda

² City of Scottsdale Tourism Development Commission agenda

³ 2016 data from Elliott D. Pollack & Company

⁴ 2018 Barrett-Jackson press release

⁵ 2017 Barrett-Jackson press release

⁶ 2016 Barrett-Jackson press release

CACTUS LEAGUE SPRING TRAINING (March)

General Statistics:

- State Economic Impact: \$644.2 million for the state
- Jobs: 6,439 annual jobs paying \$224.6 million
- Tax Revenue: \$31.9 million in state and local taxes⁷
- Median Cactus League visitor attends 3 games, stays 4 nights in Arizona and spends \$405 per day
- City Economic Impact: \$28 million for Scottsdale; \$17.2 million of which came from out-of-town visitors⁸

Previous event statistics:

- <u>2018:</u>
 - o Scottsdale Stadium
 - 155,656 for 16 San Francisco Giants home games
 - Salt River Fields at Talking Stick
 - 166,063 for 16 Arizona Diamondbacks home games
 - 151,234 for 16 Colorado Rockies home games
- <u>2017:</u>
 - o Scottsdale Stadium
 - 182,518 for 18 San Francisco Giants home games
 - Salt River Fields at Talking Stick
 - 181,587 for 18 Arizona Diamondbacks home games
 - 152,519 for 17 Colorado Rockies home games
- <u>2016:</u>
 - o Scottsdale Stadium
 - 177,699 for 16 San Francisco Giants home games
 - Salt River Fields at Talking Stick
 - 187,479 for 17 Arizona Diamondbacks home games
 - 146,663 for 16 Colorado Rockies home games

CANAL CONVERGENCE (November)

Previous event statistics:

• <u>2018:</u> Approximately 33,000 attendees (four-day event held in February 2018)

FIESTA BOWL AND CACTUS BOWL (December/January)

General statistics:

- Economic Impact: \$169.4 million from the Fiesta Bowl and Cactus Bowl; \$111.6 million from the Fiesta Bowl; \$30.7 million from the Cactus Bowl; \$27 million in organizational spending⁹
 - \$79 million in total direct spending
 - \$7.5 million in direct tax revenue

Previous event statistics:

- <u>2017:</u> 94,701 attendees for 2 bowl games
- 2016: 104,607 attendees for 2 bowl games

⁷ 2018 data from ASU W.P. Carey School of Business

⁸ 2015 data from the City of Scottsdale

⁹ 2016 data from Seidman Research Institute

GOODING & COMPANY SCOTTSDALE AUCTION (January)

Previous event statistics:

- <u>2018:</u> 110 cars auctioned for more than \$49.2 million in sales¹⁰
- <u>2017:</u> 106 cars auctioned for more than \$33.4 million in sales
- <u>2016:</u> 97 cars auctioned for more than \$43 million in sales

PARADA DEL SOL PARADE (February)

Previous event statistics:

- <u>2018:</u> Approximately 30,000 attendees
- <u>2017:</u> Approximately 28,000 attendees
- <u>2016:</u> Approximately 50,000 attendees

PARADA DEL SOL RODEO (March)

Previous event statistics:

- <u>2018:</u> 25,000 attendees over four days
 - 70 percent of attendees were visitors
- <u>2017:</u> 24,500 attendees
- <u>2016:</u> 23,000 attendees

ROCK 'N' ROLL ARIZONA MARATHON & 1/2 MARATHON (January)

Previous event statistics:

- <u>2018:</u> Approximately 20,000 participants¹¹
- <u>2017:</u> 22,464 participants¹²
- <u>2016:</u> 23,151 participants¹³

RUSSO & STEELE COLLECTOR AUTOMOBILE AUCTION (January)

General statistics:

- City Economic Impact: \$51 million (2016 study from Applied Economics)
- Tax Revenue: \$1.1 million in sales and lodging taxes for city and county; \$1.5 million in state sales taxes (2016 study from Applied Economics)
- 81 percent of attendees from out-of-state (2016 study from Applied Economics)

Previous event statistics:

- <u>2018</u>: 415 cars auctioned for approximately \$15.9 million in sales¹⁴
- 2017: 606 cars auctioned for approximately \$22.1 million in sales¹⁵
- 2016: 521 cars auctioned for approximately \$20.7 million in sales

¹⁴ azcentral.com event recap

¹⁰ 2018 Gooding & Co. press release

¹¹ azcentral.com event recap

¹² City of Scottsdale Tourism Development Commission agenda

¹³ City of Scottsdale Tourism Development Commission agenda

¹⁵ 2017 Russo and Steele press release

SCOTTSDALE ARABIAN HORSE SHOW (February)

General statistics:

• Economic Impact: \$97.9 million for the city (2018 data)

Previous event statistics:

- <u>2018</u>: 302,600 attendees; 2,287 horses
- <u>2017</u>: Approximately 310,000 attendees; 2,167 horses
- 2016: Approximately 300,000 attendees; 2,122 horses

SCOTTSDALE ARTS FESTIVAL (March)

Previous event statistics:

- <u>2018</u>: 19,072 attendees; 170 artists from United States, Canada & abroad
- 2017: 21,860 attendees; 170 artists from United States, Canada & abroad
- <u>2016</u>: 25,906 attendees; 170 artists from United States & Canada

SCOTTSDALE CULINARY FESTIVAL (April)

Previous event statistics:

- <u>2018:</u> 25,600 attendees
- <u>2017:</u> 27,900 attendees
- <u>2016</u>: 28,750 attendees

SCOTTSDALE INTERNATIONAL FILM FESTIVAL (November)

Previous event statistics:

- <u>2018:</u> 8,500 attendees
- <u>2017:</u> 7,000 attendees
- <u>2016</u>: 6,000 attendees

SCOTTSDAZZLE (November)

Previous event statistics:

• <u>2017</u>: Approximately 3,000 for the tree lighting ceremony

WASTE MANAGEMENT PHOENIX OPEN (January/February)

Previous event statistics:

- <u>2018</u>: 719,179 attendees (Overall tournament and PGA TOUR attendance record)
- <u>2017</u>: 655,434 attendees
- <u>2016</u>: 618,365 attendees