TOP 10 REASONS CANADIAN GROUPS LOVE SCOTTSDALE

Scottsdale, Arizona, offers all the services and amenities you’d expect for your clients: top-tier accommodations, state-of-the-art meeting facilities and hassle-free transportation both in the air and on the ground. It also offers the discovery of something delightfully unexpected – the stirring beauty of the Sonoran Desert. From our exotic cactus blossoms and year-round sunshine to the bright smiles of our people, Scottsdale’s Sonoran Desert creates a welcoming environment that will leave your group inspired.

1. IDYLLIC WEATHER
Scottsdale’s 330 days of annual sunshine mean you can plan outdoor events with confidence. It also means that weather-related travel delays are few and far between.

2. THE SONORAN DESERT
Scottsdale’s lush Sonoran Desert, signature McDowell Mountains, and plentiful lakes and rivers, make it the natural choice for outdoor adventures like hiking, river rafting and off-road tours.

3. EASY AIRPORT ACCESS
Phoenix Sky Harbor International Airport, an easy 15-minute drive from Scottsdale, offers 1,200 daily arrivals and departures, including nonstop service from major Canadian cities.

4. HOTELS & RESORTS
Scottsdale offers more than 70 meetings-friendly properties that range from award-winning resorts and stylish, urban hotels to limited-service properties.

5. GREAT GOLF
Scottsdale’s more than 200 area golf courses include lush traditional tracks and challenging desert golf layouts.

6. RENOWNED SPAS
In addition to traditional treatments, Scottsdale spas offer nutrition and fitness programs to boost health and reduce stress.

7. THEME EVENTS
Scottsdale’s rich cultural heritage lends itself to a wide variety of theme events, including Native American, night golf, upscale cowboy cookouts, Arabian horse shows and many more.

8. DINING & NIGHTLIFE
Old Town Scottsdale alone offers more than 100 restaurants, wine bars and nightclubs, with hundreds of additional options available citywide.

9. ACTIVITIES & ADVENTURES
Recreational options include horseback riding, off-road tours, hiking and hot air ballooning. Attractions include Frank Lloyd Wright’s Taliesin West, Desert Botanical Garden and many more.

10. WORLD-CLASS SHOPPING
Scottsdale offers more than 2,500 distinctive retail options, including Kierland Commons, Scottsdale Quarter and Scottsdale Fashion Square, the Southwest’s largest shopping destination.

COMPLIMENTARY EXPERIENCE SCOTTSDALE SERVICES

- Customized lead distribution
- Complete site inspection coordination
- On-line RFPs
- Customized bids for transportation, DMCs, off-site venues, entertainment, and more
- Downloadable photography and videos
- Creative ideas for unique theme parties, itineraries and group dining
- Promotional and collateral materials, including visitor guides, to help boost attendance
- Comprehensive Scottsdale Meeting & Travel Planners Guide
- Canadian meetings rebate program
ARIZONA & CANADA: GOOD FOR BUSINESS!

Canada & Arizona: $3.6 BILLION in annual bilateral trade

An average of $1.4 MILLION in bilateral goods and services crosses the border between Canada and the U.S. EVERY MINUTE OF EVERY DAY

On average 1 MILLION CANADIANS visit Arizona annually, spending more than $1 BILLION DOLLARS

Roughly 146,800 Arizona jobs depend on trade and investment with Canada

Source: Canadian Arizona Business Council

SIZING UP THE COMPETITION

When it comes to the meetings market, Scottsdale competes with some of the nation’s heaviest hitters. Here’s how we stack up against the competition:

<table>
<thead>
<tr>
<th>Destination</th>
<th>Percentage of Resorts/Hotels Rated as AAA 4- or 5-Diamond</th>
<th>Golf Courses</th>
<th>Resort Spas</th>
<th>Air Accessibility</th>
<th>Total Daily Arrivals &amp; Departures (Average)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Scottsdale</td>
<td>22%</td>
<td>200</td>
<td>25</td>
<td>Nonstops To/From Major Canadian Cities = 20</td>
<td>1,200</td>
</tr>
<tr>
<td>Miami</td>
<td>15%</td>
<td>30</td>
<td>18</td>
<td>26</td>
<td>1,121</td>
</tr>
<tr>
<td>Orlando</td>
<td>4%</td>
<td>170</td>
<td>7</td>
<td>12</td>
<td>802</td>
</tr>
<tr>
<td>Palm Springs</td>
<td>3%</td>
<td>13</td>
<td>12</td>
<td>5</td>
<td>139</td>
</tr>
<tr>
<td>San Diego</td>
<td>6%</td>
<td>93</td>
<td>11</td>
<td>4</td>
<td>515</td>
</tr>
<tr>
<td>Tucson</td>
<td>7%</td>
<td>27</td>
<td>10</td>
<td>0</td>
<td>55</td>
</tr>
</tbody>
</table>

When you add it all up, Scottsdale’s combination of award-winning accommodations, outstanding amenities and convenient air access puts us at the top of the chart.

WEATHER & GEOGRAPHY

Scottsdale’s Sonoran Desert location means we enjoy more than 330 sunny days each year and an average year-round median temperature of 22.5°F (72.6°C). The McDowell Mountains rising along Scottsdale’s eastern border, Camelback Mountain to the west and Pinnacle Peak to the north are the city’s most recognizable natural landmarks. And, since Scottsdale is only 31 miles from north to south and 11.5 miles from east to west, you’re never too far from your next Scottsdale destination!

FOR MORE INFORMATION, CONTACT:
Kimberly Hart, CMP, CIS, HMCC
National Sales & Canadian Account Manager
480.949.2164 or khart@ experiencescottsdale.com

SCOTTSDALE by the numbers

Sometimes choosing the right destination for your clients comes down to the numbers. These are just some of the ways Scottsdale adds up to the ideal meeting and group travel destination.

3
Airports: Phoenix Sky Harbor International (PHX), Phoenix-Mesa Gateway (AZA) & Scottsdale Airport (SDL)

50+
Resort & day spas

60+
Off-property event & meeting venues

70+
Resorts & hotels

100
Art galleries, museums and performing-arts venues

100+
Nightclubs, bars & lounges in Old Town

225+
Miles of trails in Scottsdale’s McDowell Sonoran Preserve

330
Days of annual sunshine

800
Restaurants citywide

2,500
Boutiques, shops & malls

13,500+
Square footage of largest individual meeting room

24,500
Sleeping rooms